



# MARCH 2015

**FORSYTH TECH SMALL BUSINESS CENTER**  
**525 @ VINE STREET WINSTON-SALEM, NC 27101**  
 FOR MORE INFORMATION ON THESE SEMINARS CALL 336-757-3810



Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3 Business Info To Go (IQ) 9:00—10:00 Using Reference USA 10:00—11:00 More References to Grow Your Business	4 Tech Time with Tim Technology Clinic (IQ) 1:00—2:00pm  LinkedIn Clinic (IQ) 3:00—4:00pm	5 Small Business Roundtable: LinkedIn (Enterprise Center) 12:00-1:30pm  Writing a Marketing Plan –Part II (IQ) 6:00-8:00pm	6 Business Pitch Clinic (IQ) 11:00—12:00am  Business Presentation Clinic (IQ) 1:30—2:30pm	7
8	9 Ask the Sales Coach (IQ) 3:00-4:00pm	10 Business Info To Go (IQ) 9:00—10:00 Using Reference USA 10:00—11:00 More References  Meet Your Financial Partner (IQ) 12 –1pm  Thinking Of Starting Your Own Business (IQ) 3:00 —5:00pm  Understanding and Applying Leadership (IQ) 6:00—8:00pm	11 Fundamentals of Logistics & Supply Chain Management (IQ) 9:00—11:00 am  Tech Time with Tim Technology Clinic (IQ) 1:00—2:00pm  Beyond the Basics of Selling Items on eBay (Kernersville) 6pm-9pm	12	13 Business Presentation Clinic (IQ) 1:30—2:30pm	14
15	16 Ask the Sales Coach (IQ) 3:00-4:00pm  ABC's of Selling (IQ) 6:00—8:00 pm	17 Business Info To Go (IQ) 9:00—10:00 Using Reference USA 10:00—11:00 More References  Meet Your Financial Partner (IQ) 12 –1pm  Keeping Records & Paying Taxes (IQ) 1-4pm  LinkedIn 201 (IQ) 6:00—9:00pm	18 Tech Time with Tim Technology Clinic (IQ) 1:00—2:00pm  LinkedIn Clinic (IQ) 4:00—5:00 pm	19 Small Business Success Series: Collaboration (IQ) 10:00—11:00 am	20 Business Pitch Clinic (IQ) 10:00—11:00am  Business Presentation Clinic (IQ) 1:30—2:30pm	21
22	23 Meet Your Financial Partner (IQ) 12 :00—1:00pm  Building Your Marketing Toolkit (IQ) 1:00—3:00pm  Ask the Sales Coach (IQ) 3-4pm  The Power of Email Marketing (IQ) 4:00—6:00pm	24 Business Info To Go (IQ) 9:00—10:00 Using Reference USA 10:00—11:00 More References to Grow Your Business  Small Business Roundtable: (Northwest Center King) 6:00 –7:30pm	25 Tech Time with Tim Technology Clinic (IQ) 1:00—2:00pm  Make Every \$ Count in Small Business (IQ) 1:00—2:00pm  Legal Considerations for Your Small Business (IQ) 6:00—8:00pm	26 LinkedIn Clinic (IQ) 10:00—11:00am  Image, Attitude and Professionalism (IQ) 2:00-4:30pm	27 Business Pitch Clinic (IQ) 10:00—11:00am  Business Presentation Clinic (IQ) 1:30—2:30pm	28
29	30 LinkedIn Clinic (IQ) 3-4pm  Ask the Sales Coach (IQ) 3-4pm	31				



Please register to obtain additional information and to be notified of any changes to the SBC Seminar schedule  
[www.forsythtech.edu](http://www.forsythtech.edu) Type "SBC" on search line